



Beneteau Oceanis 46.1 “NALU” — 2020 (4-cabin owners layout)

€279,000 + VAT · Pomer/Pula, Croatia · Ready for viewings & sea trial · Full service history

Why Nalu

As passionate sailors, we have chosen this spacious Oceanis 46.1 in a smart owner's layout to be our water home. Equipped with numerous factory options and aftermarket upgrades, Nalu strikes a rare balance between performance, elegance, safety, and comfort. We've sailed her mainly in the Adriatic Sea, while partnering with professionals from Ultra Sailing for a turn-key ownership experience, regular thorough maintenance, and additional revenue. We'd love to show her to you.

More about us: <https://nalusailing.com/>

Nalu lives in the picturesque ACI **Marina Pomer (Pula)** with simple airport access, and is available for a walkthrough any time. If you wish, you can also continue in our light owner/charter rhythm with the same local team of Ultra Sailing. We're only selling to move up.

Fast Facts

- **Year / Model:** 2020 Beneteau **Oceanis 46.1** (Pascal Conq / Nauta Design); European Yacht of the **Year 2019**
- **Layout / Finish:** Premium **white oak** interior, **owner-oriented** 4-cabin / 2-head / 1-shower configuration
- **New Sails:** ONE Sails performance tri-radial **main** + **overlapping genoa** (both NEW 2026); **150 m² gennaker with sock (2021)**
- **Power & Autonomy:** Solar arch with fixed **500 W** panels, Victron MPPT / SmartShunt / BatteryProtect, **650 Ah** Victron GEL house bank (2023), 500 W inverter; fast-charge **USB-A/USB-C** at all key spots, 4G cellular external antennas

- **Sailing Performance Pack:** Full-batten mainsail + Overlapping Genoa, Bowsprit with Code 0 / Asym rigging, additional clutches and winches
 - **Comfort Pack:** Luxe **bimini + sprayhood**, extended teak in cockpit, refreshed exterior cushions & cockpit sunbeds, **Webasto** forced-air heating/ventilation (x2), 24" 12 V **Smart TV**, LED mood lighting, screens & nets all around, clever storage touches throughout
 - **Handling & Safety:** **Bow thruster**, electric primary winch, German-style mainsheet to helm, twin wheels & rudders, railing nets, full safety kit (incl. liferaft)
 - **Electronics (B&G):** Dual **Zeus3 7"** MFDs, **Triton²**, NAC3 autopilot + wireless remote, V60 VHF + AIS-rx, PC interface
 - **Tender Pack:** Davits, electric inflator, **2.3 m dinghy + new Honda 2.5 HP** outboard,
 - **Usage:** Mixed owner/charter; owner aboard 1–2 months each season; **full maintenance history & documentation** available
 - **Charter-Management Option:** Seamless handover into a proven turnkey **owner/charter program** with **Ultra Sailing** - so you can enjoy personal use and offset costs.
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Specifications

Full Specification available to download

Dimensions & Capacities

- **LOA:** 14.60 m (47'11") • **Beam:** 4.50 m (14'9") • **Draft:** 2.35 m (7'9")
- **Displacement (light):** ~10,597 kg • **Ballast:** ~2,735 kg
- **Air Draft:** ~20.31 m • **Fuel:** 200 L • **Fresh Water:** **570 L** (330 L + 240 L tanks)
- **CE:** Category A (10 pax) / B (11) / C (12)

Design

- Naval Architect **Pascal Conq**; Interior **Nauta Design**—the Oceanis 46.1 is renowned for its beamy, bright interior, long galley, and easy sail handling.

Engine & Drive

- **Yanmar 57 HP** CR diesel, 12 V/125 A alternator; shaft with fixed-blade prop;

Rig & Sails

- **Classic 9/10 mast**, 2 spreaders; rigid vang; **German-sheeted** main to the helms; bowsprit with anchor gear & bobstay; **asymmetric/gennaker** rigged.
- **Sail wardrobe**: NEW (2026) **tri-radial full-batten main 54 m²**, NEW (2026) **tri-radial overlapping genoa 52.16 m²**; **A-sail/gennaker 152 m² (2021)** with sock.

Winches

- **Electric H46 primary (port)** + H40 self-tailing (stb); twin H50 genoa winches.

Deck & Cockpit

- Teak cockpit seats/floor, folding luxe table w/ liferaft stowage, hot-cold transom shower, wide drop-down swim platform, helm seat lockers, companionway sunbeds.

Electronics (B&G)

- **Zeus³ 7"** at each helm, **Triton²** multi, **NAC-3** autopilot + **wireless remote**, Wind/Log/Speed/Temp, **V60 VHF** w/ AIS-receiver, bow-thruster control at helm.

Electrical & Energy

- **House**: ~650 Ah **Victron GEL** (2023) + 100 Ah AGM start
- **Solar**: ~**500 W** on arch via **Victron Smart MPPT**
- **Victron SmartShunt** + BatteryProtect, **500 W** inverter; 230 V shore power; **9x** fast-charge **USB-A/USB-C** outlets.

Interior

- Premium **white-oak** joinery; U-shaped saloon with convertible double bed; long galley (2-burner + oven, top-loading fridge/icebox + front-opening fridge), screens/nets; fans in saloon & cabins.

- **Cabins/Heads:** Owner's forward cabin with island berth and **two private heads** (port WC + starboard shower room); **two aft doubles**; **starboard bunk cabin**; **second day/guest head aft**.

Comfort & Protection

- **Webasto** forced-air heating/ventilation (x2), luxe **sprayhood & bimini** (Cadet Grey) w/ LED, refreshed exterior cushions (**Spradling Diamante**), **24" Smart 12 V TV**, Fusion RA210 audio (int/ext speakers).

Tender & Safety

- **Davits** (max tender ~3.1 m / 180 kg), **2.3 m** dinghy + **new Honda 2.5 HP**, electric inflator; full safety gear incl. **lifteraft**, flares, seacocks; full navigation equipment
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Ownership & Earning Option

Keep Nalu for pure private cruising — or place her with **Ultra Sailing** in their **Charter Management Croatia** program, a turnkey solution run by a long-standing operator (est. 1997) with bases along the coast, including **Pomer (Pula)**. We can introduce you to the team and share actuals, schedules, and owner use frameworks. The Ultra team at Pomer is truly outstanding - we became friends over the years.

Location & Viewings

ACI Marina Pomer, Istria (Pula region)—a calm, family-friendly marina with all services and great access. **Pula Airport is 10 km** away (easy taxi/transfer). We're happy to arrange a **video walkthrough** or an in-person inspection any time.

Pricing & Terms

- **Asking price: €279,000 + VAT**
 - **VAT handling:** We can advise on EU VAT options depending on buyer profile (private vs. company) and intended use (private vs. charter).
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Included with Sale

- Full documentation & **maintenance history** (annual haul-outs, complete service, polish, antifouling)
- All permanent equipment listed above, **galley inventory**, navigation & safety kit, tender with outboard, and spares as seen.